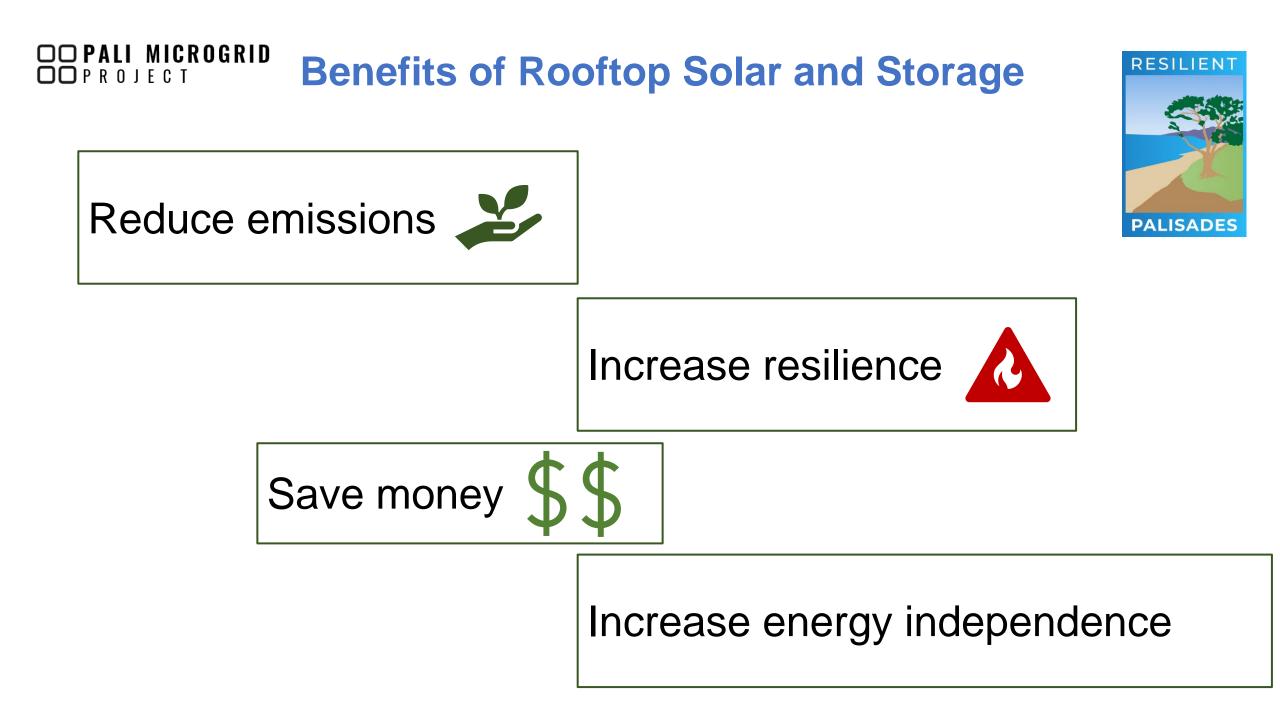
D P ALI MICROGRID D P R O J E C T



The time is now for Palisadians to go Solar Get up to 4 proposals for free. No commitment required.

Go Solar



Our Goal: O PALI MICROGRID O PROJECT

One of the first in the country

- Microgrids are primarily in industrial/commercial installations
- Handful of residential microgrids, almost all in newly built communities
- Leveraging learning from EcoBlock microgrid in Oakland
- Support from elected officials and industry experts
- Grass roots effort; no companies involved

Two-phase approach

- Phase I: Community effort to install solar + storage + control leveraging volume to get lowest possible prices
 - RFP process with vendors
 - Marketing outreach to community to increase solar + storage density
- Future Phase II: Begin with pilot neighborhood (highest solar + storage density); likely multiple microgrids at first





- Comprehensive RFP with exhaustive criteria for selection:
 - 40 points • Pricing Scope of services 40 points • Project design 30 points • Team qualifications 30 points ٠ Firm profile 20 points • Local office 10 points • Employ. practices 5 points ٠ 200 points TOTAL
- 5 finalists were interviewed
- Top 4 firms were selected



Guarantees to RP

- Each selected installer agreed to the following:
 - **Responsiveness** guarantees
 - System installation **timing** guarantees



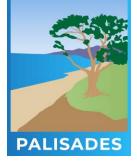
- Warranties: installers commit at least 10 years workmanship and 10 years equipment
- Customer protections including ability to cancel contract within 3 days of execution; insurance coverage
- Providing **operations manual** outlining how system works, with an explanation of how customer can monitor system, and process to address any issues as they arise
- Enhanced monitoring of system performance
- Education on energy rate plans with your utility provider
- **Evaluation** of electrical panel for full upgrades
- Guidance to evaluate/upgrade your home with energy efficiency measures
- Perhaps most important, each installer submitting standard RP cover sheet so you can compare proposals on an apples-to-apples basis

PALI MICROGRID P R O J E C T

Cover Sheet

RESILIENT	SILIENT Pali Microgrid Summary Proposal Date: 1/28/202						
PALISADES	ALLER INFORMATION						
		Name	CUSTOMER INFO	RMATIO	N		
Company		Simply Solar LLC					
Employee		Matt Ferrari				-	
Email Phone#		Iferrari@SimplySolarSoCal.com 818-516-3549				-	
Phone#	010-010-0048	Descripti	Phone#				
Solar System + Battery							
SYSTEM INFORMATION							
Equipment		Brand				QTY	
Solar Panels		Solaria 400 All Black				12	
Inverter	Enphase IQ8+				12		
Battery		Enphase 10.5kWh Battery				1	
Main Breaker Derate							
Other							
System	Size	Unit		Price per unit	Total Cost		
Solar	400	Watt		3.63	\$	17,424.00	
Battery	10500	kWh		1.83	1.83 \$		
Other Upgrades:							
TOTAL COST					\$	36,639.00	
Rebates after ins	stall						
Federal Tax Rebate:					\$9,526.14		
SGIP Battery Rebate:					\$2,100.00		
Cost after Rebates:						\$25,012.86	
Notes: Battery price	includes connections for u	up to 10 cir	rcuits in yo	ur home Other opt	ions ava	ilable	







- 1. Complete form on Pali Microgrid site: https://resilientpalisades.org/microgrid/go-solar/
- 2. Installers submit summary proposals with RP cover sheets
- 3. Installers follow up
- 4. You tell one or more installers you'd like a full proposal
- 5. Installers deliver full proposal
- 6. You select installer
- 7. Installer manages project, keeping RP informed at each stage
- 8. RP project manager available for troubleshooting
- 9. RP helps with LADWP interconnection















Treepublic



150+ Palisadians have requested proposals

45+ have signed contracts so far

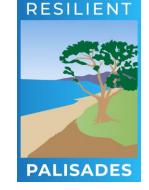
Why Go Solar Now?

- Self-generation incentive program (SGIP) through SoCal Gas still in place
 - Battery rebate (est. 15%)
- Net Metering proposal is likely to reduce incentives and increase cost of rooftop solar
- Pali Microgrid group purchasing program ensures most competitive rates and highest service levels
- Expedited LADWP interconnection of solar and storage installs
- Future microgrid(s) starting in neighborhoods with highest density





Help Us Spread The Word



- Building a microgrid in the Palisades depends on density of solar + battery storage
- LADWP is watching closely. If Phase I is successful, they're going to work with us to launch Phase II next year
- Encourage your friends and neighbors to sign up for proposals







